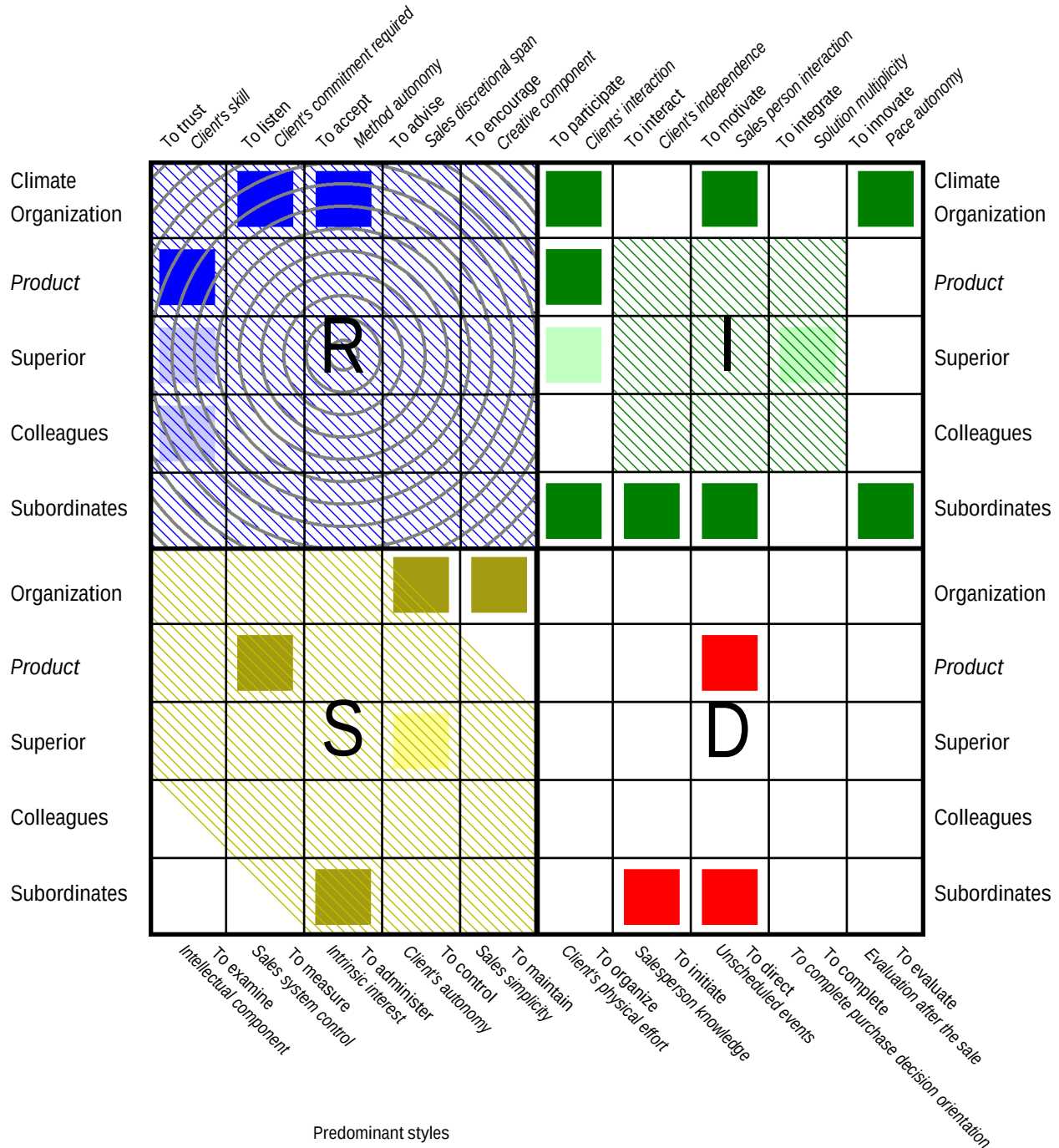


SALES REQUIREMENTS PROFILE

Department : SALES
 Position : SAMPLE VERSION
 Name : SAMPLE VERSION
 Date of capture : / /

Sales Effectiveness: 2.6

ELEMENTS	Style				
	S	R	D	I	T
Organization Climate	2	2	0	3	7
Product	1	1	1	1	4
Superior	1	1	0	2	4
Colleagues	0	1	0	0	1
Subordinates	1	0	2	4	7
Total	5	5	3	10	



Predominant styles

High effectiveness Low effectiveness



Required action



Summary of style



Dominant



Supportive

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